





### 1Q2015 Key Facts

5 IPO in 1Q2015, as in 1Q2014

62 listed companies, +9% vs FY2014

Total market capitalization €2.3bn, +13% vs FY2014



Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents

€63m money raised, €157m additional market cap from new comers

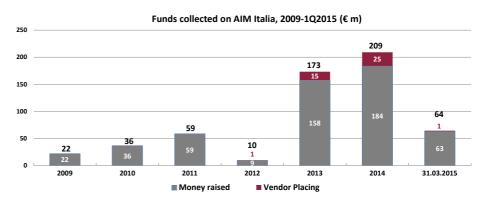
€m						
Companies	Sector	Ipo Date	Money Raised	Vendor Placing	Market Cap at IPO	Float at IPO
W Italian Wine Brands	Wine Production and Distribution	29/01/2015	41.1	n.a.	65.8	61.2%
Mobyt	Web Advertising	05/03/2015	4.5	n.a.	30.6	14.7%
DIGITOUCH DigiTouch	Digital Advertising	16/03/2015	9.0	0.90	32.0	30.2%
CALEIDO GROUP Caleido Group	Tour Operator	24/03/2015	1.5	n.a.	7.5	19.5%
CLABO Clabo Group	Ice cream showcases	31/03/2015	7.4	n.a.	20.9	33.1%

Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents

Money raised in IPO in 1Q2015 equal to 1Q2014

Over €570m collected in IPO since 2009, 93% with money raisings (€531m)

25% average float in IPO of AIM Italia companies vs 40% average float of Star and Small Cap companies in 1Q2015

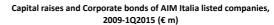


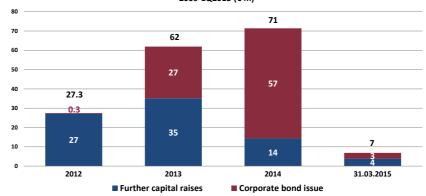
Note: Money raised include funds collected by the companies from new issued shares. Vendor Placing includes funds collected by existing shareholders from the sale of existing shares, including greenshoe option exercise. Figures include also funds collected in IPO by delisted entities.

Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents.



€7m of additional resources raised in 1Q2015: €4m with further capital increase, €3m with bonds issue





Note: Further capital raises include rights issues, reserved rights issues and warrants exercise. Bond issues include convertible, non-convertible bonds and mini-bonds.

Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents

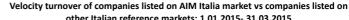
# Turnover Velocity over 16% in 1Q2015 vs 15% in 1Q2014 Liquidity in line with FTSE Mid Cap companies, below STAR and Small Cap

Trading Period: 01/01/2015 - 31/03/2015

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Liquidity Analysis	VELOCITY TURNOVER*	Tot. Shares Traded / Free Float	
INDUSTRY			
Financial	21.7%	67.7%	
Energy & Cleantech	4.7%	18.4%	
ICT	13.6%	67.2%	
Media	17.4%	64.2%	
Others	23.2%	48.2%	
Mean	16.5%	54.0%	
MARKET CAP			
<€10m	20.5%	90.7%	
€10-25m	24.2%	68.6%	
€25-50m	10.7%	20.6%	
>€50m	5.3%	16.7%	
Mean	16.5%	54.0%	
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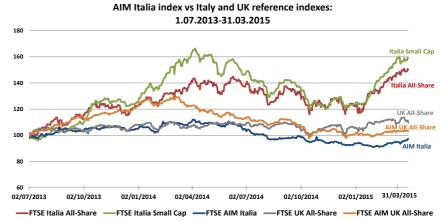
<sup>\*</sup>Tot. Shares Traded / Num. Ordinary Shares, average FY2014-1Q2015

In 1Q2015 FTSE AIM Italia Index increased +4% vs 2014, below the performance of all other indexes





Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents



Note: AIM Italia index launched on 1.07.2013 Source: EnVent on Bloomberg data

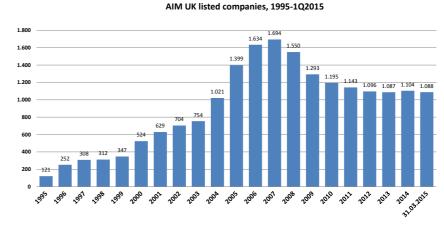


## 1Q2015 AIM UK Snapshot

1,088 listed companies in 1Q2015, -1.5% vs FY2014

Total AIM UK market capitalization over GBP72bn, +1% vs FY2014

Mature and developed market vs AIM Italia

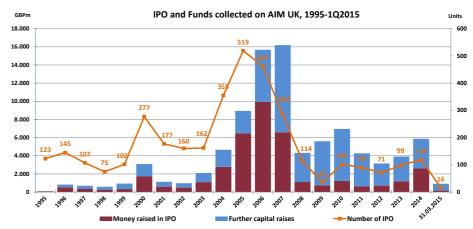


Source: London Stock Exchange, AIM UK Market Statistics, Mar. 2015

16 IPO in 1Q2015 (vs 26 in 1Q2014, -38%) and 32 delistings

GBP160m money raised in IPO in 1Q2015 (-85% vs 1Q2014), GBP750m further capital increase (+15% vs 1Q2014)

Secondary market more developed than AIM Italia

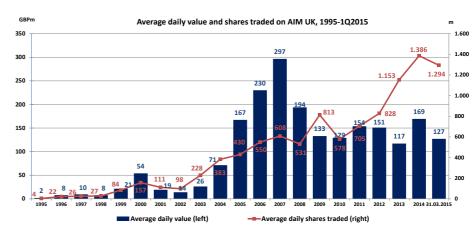


Source: London Stock Exchange, AIM UK Market Statistics, Mar. 2015

Average daily shares traded around 1,300m in 1Q2015, -7% vs FY2014 and -5% vs 1Q2014

Average daily value of shares traded at GBP130m, -25% on FY2014 and -41% on 1Q2014

Value of shares traded in 1Q2015 at 11% of total market capitalization



 $Source: London \ Stock \ Exchange, AIM \ UK \ Market \ Statistics, Mar. \ 2015$ 



### **Glossary**

**IPO** Initial Public Offer: sale of ordinary shares of a private company on the

market within the listing process on the stock exchange

**ADMISSION** Transfers and just listings from other markets

**MONEY RAISED** Funds collected in IPO by a private company from new issued shares

**VENDOR PLACING** Funds collected in IPO by existing shareholders of a private company

from the sale of existing shares and from the Greenshoe option exercise

**GREENSHOE OPTION** Also referred to as over-allotment option, it offers the issuer the faculty

to increase the size of the IPO by the sale of additional existing shares

MARKET CAPITALIZATION/CAP

Total market value of 100% of a listed company's equity. It is calculated

by multiplying total outstanding shares for the current market price

FLOAT Ordinary shares available for trading on the market, owned by non-

significant shareholders (stakes under 5% of shares capital)

**CORPORATE BOND** Debt securities issued by a company

**CAPITAL RAISE/INCREASE**Right assigned to existing shareholders or reserved to new shareholders

(with exclusion of the existing shareholders) to buy additional new

issued shares of a company at a determined price

**WARRANT** Derivative financial instruments giving the holder the right to purchase

new issued shares from the issuer at a determined price within a certain

time frame

**VELOCITY TURNOVER** Ratio of total traded shares to total ordinary shares in a given period



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