

# AIM ITALIA FACTS July 31<sup>st</sup>, 2019



Key takeaways:

- 125 AIM Italia companies and €6.8bn market cap as of July 31<sup>st</sup>, 2019, +3% vs December 31<sup>st</sup>, 2018
- 19 IPOs, €138m funds raised in 7M 2019
- 5 business combinations involving SPACs
- 3 companies transferred to the main market MTA
- €1.3bn additional market cap by newcomers (both IPOs and admissions)
- Average IPO proceeds excluding SPACs €6m
- AIM Italia among the most active stock exchanges in Europe

## 7M 2019 AIM Italia Key Facts

#### **Overview and Fundraising**

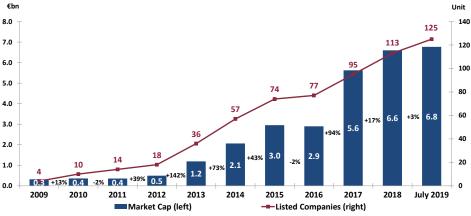
125 AIM Italia companies as of July 31<sup>st</sup>, 2019

Market cap €6.8bn, +3% vs year-end 2018

Recovery in the first months of 2019, second quarter and July 2019 mainly

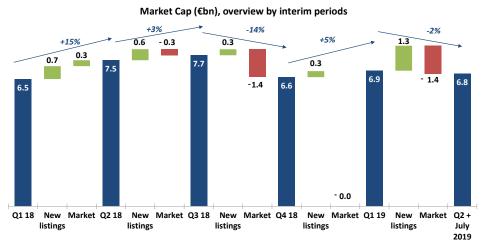
impacted by Bio On drop

19 IPOs in 7M 2019

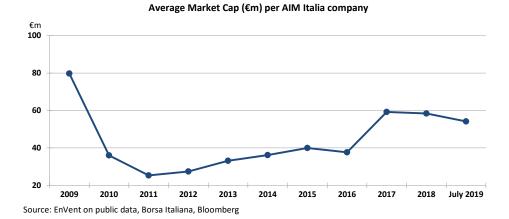


Market Cap (€bn) and number of AIM Italia companies, 2009-July 2019

Source: EnVent on public data, Borsa Italiana, Bloomberg



Source: EnVent on public data, Borsa Italiana, Bloomberg - Note: new listings include both IPOs and admissions



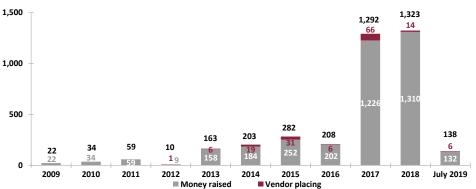
i, Borsa italiana, Bloomberg - Note: new listings include both

Average market cap €54m



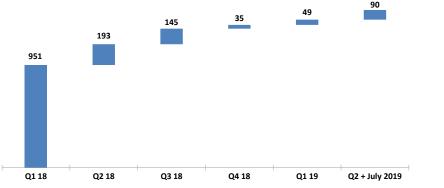
attributable to SPACs)

Funds collected in IPO on AIM Italia (€m), 2009-July 2019



Source: EnVent on public data, Borsa Italiana, websites and Admission Documents - Note: Money raised includes funds collected by companies through newly issued shares. Vendor placings include funds invested by existing shareholders from the sale of existing shares, including the exercise of greenshoe options. Figures also include funds collected in IPO by subsequently delisted companies.

Funds collected in IPO on AIM Italia (€m), overview by interim periods



Source: EnVent on public data, Borsa Italiana, websites and Admission Documents - Note: Funds collected include both money raised and vendor placings

**Funds collected in IPO in Q2 and July 2019, better than two previous quarters** 

€138m funds raised in 7M 2019, vs over €1.2bn raised in 7M 2018 (mainly

## 2019 New Listings

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Average IPO proceeds excluding SPACs



Source: EnVent on public data, Borsa Italiana, websites and Admission Documents - Note: Funds raised include both money raised and vendor placings

	Company Name	Business	Transaction Type	First Trading Date	Money Raised	Vendor Placing	Market Cap at listing	Float at listing
	Ilpra	Packaging technology	IPO	15/02/2019	5.3	0.0	25.3	18.3%
	Neosperience	Software vendor for digital customer experience	IPO	20/02/2019	4.1	0.0	22.1	15.1%
	Gear 1 / Comer Industries	SPAC / Producer of engineered powertrain systems	Accelerated IPO - Business combination between Gear 1 and Comer Industries	26/02/2019 - 13/03/2019	30.0	0.0	210.0	14.7%
	Maps	Software solution provider	IPO	07/03/2019	3.0	0.4	16.2	26.5%
nede anca	Società Editoriale II Fatto	Media content provider and online newspaper	IPO	14/03/2019	2.9	0.0	18.0	16.2%
imity າ Comer	CrowdFundMe	Equity crowdfunding platform	IPO	25/03/2019	2.8	0.0	13.3	30.1%
on;	Antares Vision	Vision control systems and traceability solutions for the pharma packaging security	Business combination between ALP.I and Antares Vision	18/04/2019	na	na	660.2	11.6%
/ITA	AMM	SMS and media marketing	IPO	30/04/2019	2.8	0.0	5.4	13.6%
and	Sicit Group	Biostimulants for agriculture	Business combination between Sprintitaly and Sicit	20/05/2019	na	na	216.6	51.0%
	Sirio	Airport, motorway and fast food catering	IPO	10/06/2019	10.0	0.4	32.8	21.5%
	ELES Semiconductor Equipment	Testing of semiconductors	IPO	19/06/2019	6.0	0.9	22.1	46.5%
	Gibus	High-end outdoor design	IPO	20/06/2019	5.0	0.0	30.0	16.7%
	Officina Stellare	Manufacturer of telescopes and astrographs	IPO	26/06/2019	5.0	0.2	33.0	15.6%
	Relatech	Digital solution provider	IPO	28/06/2019	4.1	0.0	20.1	20.2%
	Marzocchi Pompe	High performance external gear pumps	IPO	16/07/2019	8.0	0.0	34.0	23.5%
	Pattern	Fashion engineering and production	IPO	17/07/2019	8.5	2.5	44.2	24.9%
	Shedir Pharma	Nutraceutical and pharma company	IPO	23/07/2019	10.0	1.5	80.0	12.5%
	CleanBnB	Short-term rental property manager	IPO	24/07/2019	3.9	0.0	13.9	45.5%
	Friulchem	Contract development and manufacturing organization of human and veterinary pharma	IPO	25/07/2019	4.5	0.0	14.4	31.2%

#### 7M 18:

€6m

- 19 IPOs

- 5 business combinations (Archimede with Net Insurance; SPAXS with Banca Interprovinciale, later renamed Illimity and admitted to MTA; Gear 1 with Comer Industries; ALP.I with Antares Vision; Sprintitaly with SICIT)

- 2 transfers to the main market MTA (WIIT and Cellularline)

- 3 delistings (SMRE, PLT Energia and BOMI Italia)

Source: EnVent on public data, Borsa Italiana, websites and Admission Documents - Note: Data include, when applicable, the exercise of greenshoe options

IPO

IPO

26/07/2019

29/07/2019

6.2

10.0

132.2

0.0

0.0

6.0

26.7

43.0

1,581.3

23.2%

23.3%

23.9%

Textile company producing flooring goods

Online retailer of persona care products and OTC medications

Radici Pietro Industries &

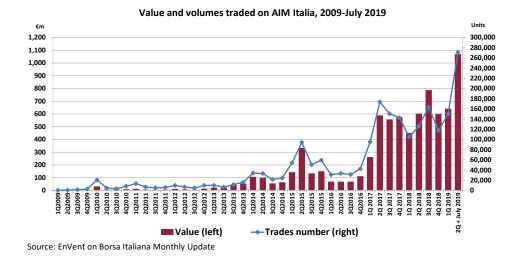
Brands

Farmaè

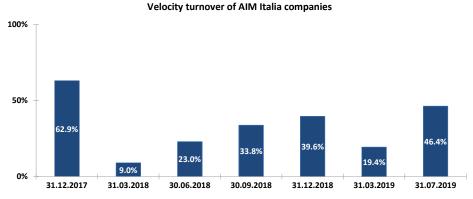
Total



#### **Liquidity Analysis**



Number and value of shares traded up by +82% and 62% vs H1 2018



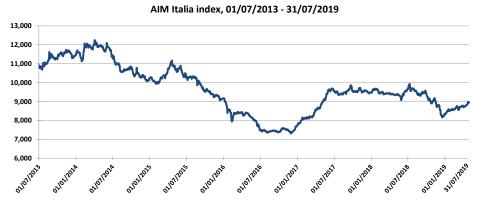
Source: EnVent on public data, Borsa Italiana, Bloomberg, websites

Linuiditu analusia	VELOCITY	Tot. Volumes /	
Liquidity analysis	TURNOVER*	Free Float	
INDUSTRY			
Financial and Inv. Companies	16.5%	33.9%	
Digital	83.2%	374.0%	
Media	27.2%	123.6%	
Energy & Cleantech	23.9%	99.1%	
Food & Beverage	9.4%	34.6%	
Manufacturing	31.9%	113.3%	
Consumer goods and services	79.6%	286.0%	
Biotech & Pharma	63.7%	259.9%	
Other	38.2%	113.3%	
Mean	46.4%	180.8%	

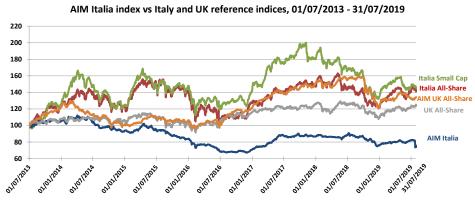
Source: EnVent on public data, Borsa Italiana, Bloomberg, websites



#### **Stock Market Performance**

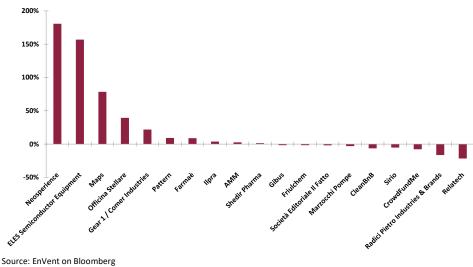


Source: EnVent on Bloomberg - Note: FTSE index



Source: EnVent on Bloomberg - Note: FTSE indices





Share price as of July 31<sup>st</sup>, 2019 higher than the IPO offer price for 10 out of 19 companies listed during the first seven months of the year



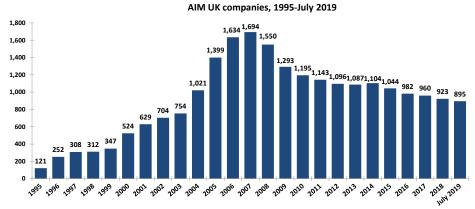
# 7M 2019 AIM UK Key Facts

895 listed companies as of July 31<sup>st</sup>, 2019

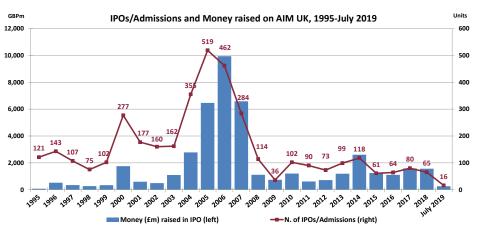
16 new issues, 37 cancellations

Market cap GBP101bn (+11% vs year-end 2018)

Average market cap per AIM company GBP113m



Source: London Stock Exchange, AIM UK Market Statistics



16 IPOs/Admissions in 7M 2019

GBP258m money raised in IPO

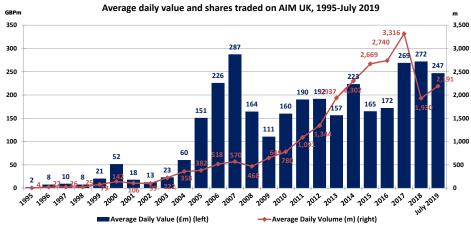
2,191m average daily shares traded in

GBP247m average daily value of shares

7M 2019

traded as of July 2019

Source: London Stock Exchange, AIM UK Market Statistics



Source: London Stock Exchange, AIM UK Market Statistics

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# Glossary

ADMISSION	Transfers and just listings from other markets
CAPITAL RAISE/INCREASE	Money raised by a company through a right assigned to existing shareholders or reserved to new shareholders to underwrite additional new issued shares at a determined price
CORPORATE BOND	Debt securities issued by a company
FLOAT	Ordinary shares available for trading on the market, owned by non-significant shareholders (stakes under 5% of share capital on AIM Italia)
GREENSHOE OPTION	Also referred to as over-allotment option, it is granted by the Issuer to the Global Coordinator, giving the faculty to increase the size of the IPO by the sale of additional existing shares
IPO	Initial Public Offer: sale of ordinary shares of a private company on the equity capital market within the listing process on a stock exchange
MARKET CAPITALIZATION/CAP	Total market value of 100% Equity of a company listed on a stock exchange
MONEY RAISED	Funds collected in IPO by a private company from the underwriting of new issued shares
SPAC (Special Purpose Acquisition Company)	New company usually formed for the sole purpose of raising capital to identify and acquire a suitable business opportunity
VELOCITY TURNOVER	Ratio of total traded shares to total ordinary shares in a given period
VENDOR PLACING	Funds collected in IPO (or in other placement) by existing shareholders of a company from the sale of existing shares and from the greenshoe option exercise
VOLUMES	Number of financial instruments traded in a certain period
WARRANT	Derivative financial instrument giving the holder the right to underwrite new issued shares of a company at a determined price within a certain time frame

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