

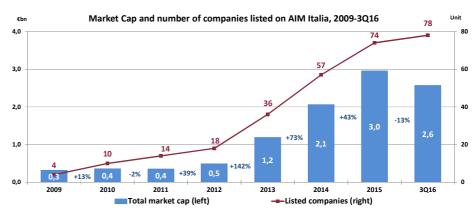
AIM ITALIA FACTS September 30th, 2016 .7855 7765 .56 AIM Italia's chronic lack of dedicated institutional investors impacted the average funds collected in IPO in 9M 16 • 9 new listings • €106m funds collected in IPO (-39% vs 9M 15) AIM UK market resilient in a challenging period: healthy pipeline and growth of IPOs number and proceeds, despite the uncertainty caused by Brexit • 52 new listings/admissions • £982m funds collected in IPO (+45% vs 9M 15)



Q3 16 AIM Italia Key facts

78 listed companies at September 30th 2016 (+5,4% vs year-end 2015), 9 IPOs, 4 delistings and 1 admission to the main market

Total market cap €2.6bn, -13% vs yearend 2015



Source: EnVent on public data, Borsa Italiana, Bloomberg

4 IPOs in Q3 16 as of the same period of 2015

Average IPO float of 17% (excluding SPAC) and additional market cap of €74m by newcomers in Q3 16 (vs €196m in Q3 15)

1 delisting (IKF S.p.A.)

1 admission to the MTA Market (Tecnoinvestimenti S.p.A.)

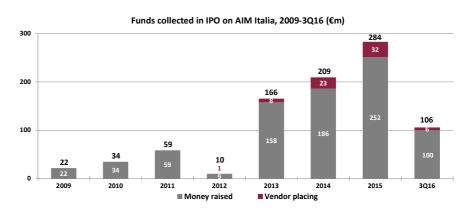
New listings (IPOs and Admissions) in 3Q16 €m						
Companies	Business	Date	Money Raised	Vendor Placing	Market Cap at listing	Float at listing
DILL DOMINION HOSTING HOLDING DHH S.P.A.	Network of Hosting Companies	27/07/2016	4,2	0,0	14,2	29,6%
SCM SIM S.p.A.	Private Banking and Wealth Management	28/07/2016	2,2	0,0	20,2	11,0%
4AIM SICAF	Investing Company	29/07/2016	6,0	0,0	6,0	100,0%
vetrÿa Vetrya S.p.A.	Cloud computing platforms	29/07/2016	3,8	0,0	33,8	11,3%

Note: data include, when applicable, the exercise of Greenshoe option

Source: EnVent on public data, Borsa Italiana, websites and Admission Documents. Data include, when applicable, the exercise of Greenshoe option

€106m of funds collected in IPO in 9M 16, -39% vs 9M 15 (€173m)

95% of funds collected in IPO, slowdown of vendor placing



Note: Money raised includes funds collected by companies through newly issued shares. Vendor placings include funds collected by existing shareholders from the sale of existing shares, including greenshoe option exercise. Figures also include funds collected in IPO by subsequently delisted companies.

Source: EnVent on public data, Borsa Italiana, websites and Admission Documents.



€34m further funds raised in 9M 16 vs €47m in 9M 15 (-28%)

Corporate bond issues accounted for around 60%, of which 50% are convertible bonds

Strong decrease in number and value of trades in 9M 16 (respectively, -52% and -66% vs 9M 15)

AIM Italia Velocity Turnover at 14.5% (vs 33.8% as of end September 2015) strongly below reference indexes

First nine months of 2016 confirmed the higher velocity turnover of companies with market cap lower than €10m

Trading Period: 01/01/2016 - 30/09/2016

11 111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	VELOCITY	Tot. Volumes /	
Liquidity analysis Sept.2016	TURNO VER*	Free Float	
INDUSTRY			
Financial and Inv. Companies	16,1%	57,3%	
Digital	11,5%	44,9%	
Media	16,7%	81,3%	
Energy & Cleantech	10,6%	50,4%	
Food & Beverage	53,2%	129,9%	
Industrials	7,0%	35,6%	
Consumer goods and services	11,6%	71,2%	
Other	8,2%	58,4%	
Mean	14,5%	59,5%	
MARKET CAP			
<€10m	25,7%	90,3%	
€10-25m	13,0%	64,3%	
€25-50m	7,6%	41,4%	
>€50m	6,0%	20,5%	
Mean	14,5%	59,5%	

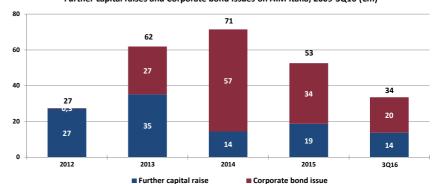
^{*}Tot. Volumes / Num. Ordinary Shares, average last twelve months Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents

In the first nine months 2016 AIM Italia Index performed negatively compared to all the main Italian FTSE indexes as well as AIM UK one

FTSE Italia All Share -23% and FTSE UK All Share +8% YTD

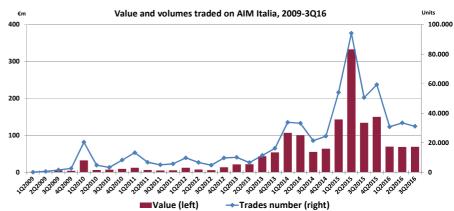
FTSE AIM Italia -19% and FTSE AIM UK +11% YTD

Further capital raises and Corporate bond issues on AIM Italia, 2009-3Q16 (€m)



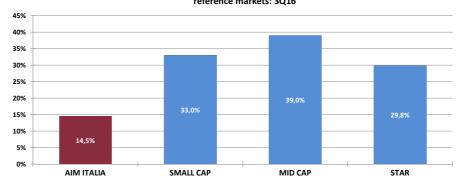
Note: Further capital raises include rights issues, reserved rights issues and warrants exercise. Corporate bond issues include convertible, non-convertible bonds and mini-bonds.

Source: EnVent on public data, Borsa Italiana, websites and Admission Documents



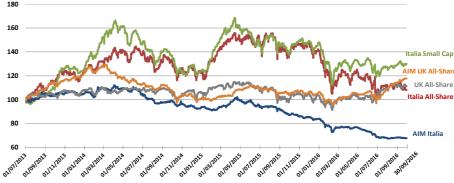
Source: EnVent on Borsa Italiana Monthly Update

Velocity turnover of companies listed on AIM Italia vs companies listed on other Italian reference markets: 3Q16



Source: EnVent on public data, Borsa Italiana, Bloomberg, websites and Admission Documents

AIM Italia index vs Italy and UK reference indexes, 1.07.2013 - 30.09.16



Note: AIM Italia index launched on July the $7^{\text{th}}\text{, }2013$

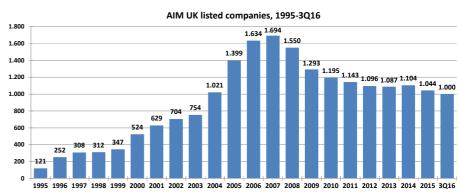
Source: EnVent on Bloomberg



Q3 16 AIM UK Snapshot

AIM UK companies dropped down to 1,000 as of September 2016, -4% vs FY2015 and close to 2004 level (1,021)

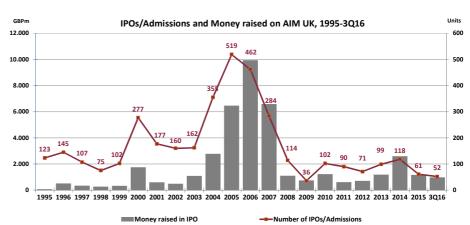
Total AIM UK market capitalization GBP82.9bn, +14% vs FY2015



Source: London Stock Exchange, AIM UK Market Statistics

52 IPOs/Admissions in 9M 16 (vs 46 in 9M 15) and 96 delistings (vs 86 in 9M 15)

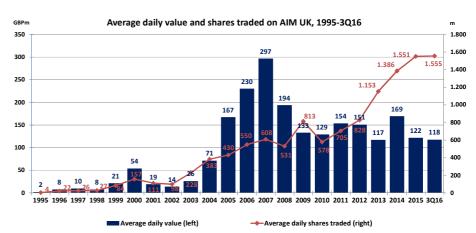
GBP982m money raised in IPO in 9M 16 (+45% compared to 9M 15)



Source: London Stock Exchange, AIM UK Market Statistics

1,555m average daily shares traded and GBP118m average daily value of shares traded as of September 2016, substantially in line with 9M15

As of September 2016 value of shares traded accounted for 27% of total market capitalization (vs 32% of September 2015)



Source: London Stock Exchange, AIM UK Market Statistics



Glossary

ADMISSION Transfers and just listings from other markets

CAPITAL RAISE/INCREASE

Money raised by a company through a right assigned to existing shareholders or reserved

to new shareholders to underwrite additional new issued shares at a determined price

CORPORATE BOND Debt securities issued by a company

FLOAT Ordinary shares available for trading on the market, owned by non-significant

shareholders (stakes under 5% of share capital on AIM Italia)

GREENSHOE OPTION Also referred to as over-allotment option, it is granted by the Issuer to the Global

Coordinator, giving the faculty to increase the size of the IPO by the sale of additional

existing shares

IPO Initial Public Offer: sale of ordinary shares of a private company on the equity capital

market within the listing process on a stock exchange

MARKET CAPITALIZATION/CAP

Total market value of 100% Equity of a company listed on a stock exchange

MONEY RAISEDFunds collected in IPO by a private company from the underwriting of new issued shares

VELOCITY TURNOVERRatio of total traded shares to total ordinary shares in a given period

VENDOR PLACINGFunds collected in IPO (or in other placement) by existing shareholders of a company

from the sale of existing shares and from the Greenshoe option exercise

VOLUMESNumber of financial instruments traded in a certain period

WARRANT

Derivative financial instrument giving the holder the right to underwrite new issued

shares of a company at a determined price within a certain time frame



DISCLAIMER

This publication has been prepared by the Research & Analysis Division of EnVent Capital Markets Ltd ("EnVent Capital Markets") with the purpose to convey selected information about the AIM Italia market, compared to the AIM UK market, to our clients, partners and our network of professional contacts. EnVent Capital Markets Limited is authorised and regulated in the United Kingdom by the Financial Conduct Authority (Reference no. 651385).

EnVent Capital Markets does not intend to provide any recommendation about the capital market predictions and about the future results of analysed companies, but only a static description of AIM Italia trends observed in the reference period. It is not, under any circumstances, intended for distribution to the general public. Accordingly, this document is only being communicated to persons and residents in UK to whom it may lawfully be issued under The Financial Services and Markets Act 2000 and COBS 4.12 of the FCA's New Conduct of Business Sourcebook. For residents in Italy, this document is intended for distribution only to professional clients and qualified counterparties as defined in Consob Regulation n. 16190 of the 29th October 2007, as subsequently amended and supplemented.

No part of this document may be reproduced in any manner without the written permission of EnVent Capital Markets.

This publication has been drawn up on the basis of public information provided by business information service companies (Bloomberg, S&P Capital IQ, Bureau van Dijk) and by other public sources (official websites, companies' Admission Documents, Borsa Italiana website, London Stock Exchange website and press releases), on which EnVent Capital Markets has not performed an independent verification. Although EnVent Capital Markets makes every reasonable endeavour to obtain information from sources that it deems to be reliable, it accepts no responsibility or liability as to the completeness, accuracy or exactitude of information provided, nor regarding the data, analysis, comments and elaborations herein included.

This publication does not represent to be, nor can it be construed as being, an offer or solicitation to buy, subscribe or sell financial products or instruments, or to execute any operation whatsoever concerning such products or instruments.

This publication shall not in any case be used as basis of an investment decision by persons that, in case, will have to conduct independent research and analysis before taking any investment decision at their sole responsibility. The price of the investments and the income derived from them can go down as well as up, and investors may not get back the amount originally invested.

The access to other information providers or a different analysis of available data may lead to observations even remarkably different from those contained in this publication.

This document and its contents do not, and are not intended to, constitute, or form any part of, an offer for sale, invitation to subscribe for or purchase or otherwise acquire transferable securities within the meaning of sections 85 and 102B of the Financial Services and Markets Act 2000, as amended ("FSMA") or according to Italian Legislative Decree no. 58/98 art. 1, clause 1, let. t), as subsequently amended and supplemented. The information does not represent any expression of negotiation willingness.

CONTACTS

Franco Gaudenti

Chief Executive Officer
fgaudenti@enventcapitalmarkets.co.uk
fgaudenti@envent.it

Paolo Verna

Director – Head of Equity Capital Markets
pverna@enventcapitalmarkets.co.uk
pverna@envent.it

Luigi Tardella

Partner – Co-Head of Research & Analysis
tardellaresearch@advisory.envent.it

EnVent Capital Markets Limited

42 Berkeley Square – W1J 5AW London Via Barberini, 95 – 00187 Rome Via della Spiga, 52 - 20121 Milan

Phone +44 (0) 2035198451 +39 06 896841 segreteria@envent.it